

# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(The figures have not been audited)

|   | Individual Financial<br>Quarter Ended |                      | Cumulative<br>Quarter | r Ended              |  |
|---|---------------------------------------|----------------------|-----------------------|----------------------|--|
|   | 30.06.2014<br>RM'000                  | 30.06.2013<br>RM'000 | 30.06.2014<br>RM'000  | 30.06.2013<br>RM'000 |  |
| Revenue   | 57,994                                | 46,837               | 155,769               | N/A                  |  |
| Results from operating activities   | 5,579                                 | 4,780                | 13,560                | N/A                  |  |
| Finance costs Finance income Net finance costs  | (326)<br>87<br>(239)                  | (249)<br>80<br>(169) | (692)<br>215<br>(477) | N/A<br>N/A<br>N/A    |  |
| Profit before tax   | 5,340                                 | 4,611                | 13,083                | N/A                  |  |
| Tax expense   | (1,218)                               | (1,257)              | (3,447)               | N/A                  |  |
| Profit for the period   | 4,122                                 | 3,354                | 9,636                 | N/A                  |  |
| Other comprehensive income, net of tax Foreign currency translation differences for foreign | (20)                                  | 10                   | (27)                  | N/A                  |  |
| operations  | (29)                                  |                      | (37)                  | N/A                  |  |
| Total other comprehensive (loss) / income for the period                                    | (29)                                  | 18                   | (37)                  | N/A                  |  |
| Total comprehensive income for the period   | 4,092                                 | 3,372                | 9,599                 | N/A                  |  |



# CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (continued)

(The figures have not been audited)

|   | Individual Financial<br>Quarter Ended |                      | Cumulative<br>Quarter |                      |  |
|---|---------------------------------------|----------------------|-----------------------|----------------------|--|
|   | 30.06.2014<br>RM'000                  | 30.06.2013<br>RM'000 | 30.06.2014<br>RM'000  | 30.06.2013<br>RM'000 |  |
| Profit attributable to:                     |                                       |                      |                       |                      |  |
| Owners of the parent                        | 4,084                                 | 3,301                | 9,595                 | N/A                  |  |
| Non-controlling interests                   | 38                                    | 53                   | 41                    | N/A                  |  |
| -   | 4,122                                 | 3,354                | 9,636                 | N/A                  |  |
| Total comprehensive income attributable to: |                                       |                      |                       |                      |  |
| Owners of the parent                        | 4,057                                 | 3,317                | 9,561                 | N/A                  |  |
| Non-controlling interests                   | 35                                    | 55                   | 38                    | N/A                  |  |
|   | 4,092                                 | 3,372                | 9,599                 | N/A                  |  |
| Earnings per share:                         |                                       |                      |                       |                      |  |
| - Basic (sen)                               | 3.14                                  | 2.54                 | 7.38                  | N/A                  |  |
| - Diluted (sen)                             | N/A                                   | N/A                  | N/A                   | N/A                  |  |

### Notes:

- 1) N/A Not applicable
- 2) The unaudited Condensed Consolidated Statements of Profit or loss and Other Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial period ended 30 September 2013 and the accompanying explanatory notes attached to the interim financial statements.
- 3) On 21 May 2013, the Company had announced the change in financial year end from 31 December to 30 September. Pursuant to the above, comparative figures for the cumulative period ended 30 June 2013 are not presented.



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(The figures have not been audited)

| ASSETS   | Note | (Unaudited)<br>30.06.2014<br>RM'000                     | (Audited)<br>30.09.2013<br>RM'000                   |
|--|------|---|---|
| Non-current assets   |      |   |   |
| Plant and equipment Intangible assets Investment properties Other investments Deferred tax assets                                    |      | 23,903<br>2,579<br>191<br>10<br>2,279                   | 8,372<br>2,523<br>191<br>10<br>1,937                |
| Total non-current assets   |      | 28,962  | 13,033  |
| Current assets   |      |   |   |
| Inventories Trade and other receivables Deposits and prepayments (including derivative) Current tax assets Cash and cash equivalents |      | 40,768<br>80,416<br>1,684<br>1,436<br>34,726<br>159,030 | 39,245<br>81,369<br>1,353<br>-<br>24,028<br>145,995 |
| Assets classified as held for sale   |      | -   | 215   |
| Total current assets   |      | 159,030   | 146,210   |
| TOTAL ASSETS   |      | 187,992   | 159,243   |
| EQUITY AND LIABILITIES  Equity   |      |   |   |
| Share capital<br>Reserves  |      | 65,000<br>50,927  | 65,000<br>45,266                                    |
| Total equity attributable to owners of the Company   |      | 115,927   | 110,266   |
| Non-controlling interests  |      | 602   | 564   |
| TOTAL EQUITY   |      | 116,529   | 110,830   |



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (continued)

(The figures have not been audited)

| EQUITY AND LIABILITIES (continued)   | Note | (Unaudited)<br>30.06.2014<br>RM'000 | (Audited)<br>30.09.2013<br>RM'000 |
|--|------|-------------------------------------|-----------------------------------|
| Non-current liabilities  | i    |                                     |                                   |
| Loans and borrowings<br>Deferred tax liabilities   | В7   | 9,268<br>653                        | 511<br>501                        |
| Total non-current liabilities  |      | 9,921                               | 1,012                             |
| Current liabilities  | ,    |                                     |                                   |
| Loans and borrowings Trade and other payables (including derivative) Deferred income Current tax liabilities | В7   | 23,467<br>35,252<br>2,823           | 11,620<br>32,498<br>2,437<br>846  |
| Total current liabilities  |      | 61,542                              | 47,401                            |
| TOTAL LIABILITIES  |      | 71,463                              | 48,413                            |
| TOTAL EQUITY AND LIABILITIES   | :    | 187,992                             | 159,243                           |
| Net assets per share attributable to equity holders of the Company (RM)                                      | •    | 0.90                                | 0.85                              |

(The unaudited Condensed Consolidated Statements of Financial Position should be read in conjunction with the Audited Financial Statements for the financial period ended 30 September 2013 and the accompanying explanatory notes attached to the interim financial statements.)



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(The figures have not been audited)

|                                   |                            | Non-Dis                    | <u>stributable</u>               | <u>Distributable</u>           |                 |   |                           |
|-----------------------------------|----------------------------|----------------------------|----------------------------------|--------------------------------|-----------------|---|---------------------------|
|                                   | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Translation<br>Reserve<br>RM'000 | Retained<br>Earnings<br>RM'000 | Total<br>RM'000 | Non-<br>Controlling<br>Interest<br>RM'000 | Total<br>Equity<br>RM'000 |
| 9 Months Period Ended             |                            |                            |                                  |                                |                 |   |                           |
| 30 June 2014                      | < <b>₹</b> 000             | 4.202                      | 22.4                             | 40.500                         | 440.000         | <b></b>                                   | 110.020                   |
| At 1 October 2013                 | 65,000                     | 4,302                      | 234                              | 40,730                         | 110,266         | 564                                       | 110,830                   |
| Total comprehensive income        | -                          | -                          | (34)                             | 9,595                          | 9,561           | 38  | 9,599                     |
| Dividend to owners of the Company | -                          | -                          | -                                | (3,900)                        | (3,900)         | -   | (3,900)                   |
| At 30 June 2014                   | 65,000                     | 4,302                      | 200                              | 46,425                         | 115,927         | 602                                       | 116,529                   |

# Notes:

<sup>1)</sup> The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the financial period ended 30 September 2013 and the accompanying explanatory notes attached to the interim financial statements.

<sup>2)</sup> On 21 May 2013, the Company had announced the change in financial year end from 31 December to 30 September. Pursuant to the above, comparative figures for the cumulative period ended 30 June 2013 are not presented.



# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(The figures have not been audited)

|  | 9 Months Period Ended |                      |
|--|-----------------------|----------------------|
|  | 30.06.2014<br>RM'000  | 30.06.2013<br>RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES                             |                       |                      |
| Profit before tax  | 13,083                | N/A                  |
| Adjustments for:   |                       |                      |
| Amortisation of investment properties                            | 2                     | N/A                  |
| Amortisation of development costs                                | 219                   | N/A                  |
| Allowance for liquidated and ascertained damages                 | 46                    | N/A                  |
| Reversal of allowance for foreseeable losses                     | (56)                  | N/A                  |
| Depreciation of plant and equipment                              | 1,105                 | N/A                  |
| Gain on disposal of plant and equipment                          | (114)                 | N/A                  |
| Gain on disposal of asset classified as held for sale            | (115)                 | N/A                  |
| Fair value gain on forward exchange contracts, net               | (28)                  | N/A                  |
| Finance costs  | 692                   | N/A                  |
| Finance income   | (215)                 | N/A                  |
| Unrealised foreign exchange gain                                 | (224)                 | N/A                  |
| Operating profit before working capital changes                  | 14,395                | N/A                  |
| Changes in working capital:                                      |                       |                      |
| Changes in inventories   | (1,534)               | N/A                  |
| Changes in trade and other receivables, deposits and prepayments | (4,225)               | N/A                  |
| Changes in trade and other payables and deferred income          | 8,549                 | N/A                  |
| Cash generated from operations                                   | 17,185                | N/A                  |
| Income tax paid  | (5,919)               | N/A                  |
| Interest paid  | (616)                 | N/A                  |
| Interest received  | 215                   | N/A                  |
| Net cash generated from operating activities                     | 10,865                | N/A                  |
| CASH FLOWS FROM INVESTING ACTIVITIES                             |                       |                      |
| Proceeds from disposal of plant and equipment                    | 218                   | N/A                  |
| Purchase of plant and equipment                                  | (16,266)              | N/A                  |
| Increase in development costs                                    | (298)                 | N/A                  |
| mercase in development costs                                     | (270)                 |                      |
| Net cash used in investing activities                            | (16,346)              | N/A                  |



# **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

(The figures have not been audited)

|   | 9 Months Po<br>30.06.2014<br>RM'000 | riod Ended<br>30.06.2013<br>RM'000 |  |
|---|-------------------------------------|------------------------------------|--|
| CASH FLOWS FROM FINANCING ACTIVITIES  |                                     |                                    |  |
| Dividend paid to owners of the Company  | (3,900)                             | N/A                                |  |
| Proceeds from loans and borrowings  | 19,329                              | N/A                                |  |
| Repayment of finance lease liabilities  | (296)                               | N/A                                |  |
| Interest paid   | (76)                                | N/A                                |  |
| Net cash generated from financing activities                                  | 15,057                              | N/A                                |  |
| Net increase in cash and cash equivalents                                     | 9,576                               | N/A                                |  |
| Foreign exchange differences on cash held                                     | 2                                   | N/A                                |  |
| Cash and cash equivalents at beginning of the financial period                | 23,754                              | N/A                                |  |
| Cash and cash equivalents at end of the financial period                      | 33,332                              | N/A                                |  |
| Cash and cash equivalents included in the statement of cash flows comprises:- |                                     |                                    |  |
| Cash and bank balances  | 19,199                              | N/A                                |  |
| Liquid investment   | 11,823                              | N/A                                |  |
| Deposit   | 3,704                               | N/A                                |  |
| Bank overdrafts   | (1,394)                             | N/A                                |  |
|   | 33,332                              | N/A                                |  |

#### *Notes:*

- 1) N/A Not applicable
- 2) The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the financial period ended 30 September 2013 and the accompanying explanatory notes attached to the interim financial statements.
- 3) On 21 May 2013, the Company had announced the change in financial year end from 31 December to 30 September. Pursuant to the above, comparative figures for the cumulative period ended 30 June 2013 are not presented.



### A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134")

## A1. Basis of Preparation

The unaudited interim financial statements for the financial period ended 30 June 2014, have been prepared in accordance with MFRS 134, *Interim Financial Reporting* issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The unaudited interim financial statements should be read in conjunction with the annual audited financial statements of the Group for the financial period ended 30 September 2013. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the period ended 30 September 2013.

The accounting policies applied by the Group in these interim financial statements are consistent with the audited financial statement for the financial period ended 30 September 2012.

At the date of issuance of this unaudited interim financial statements, the MFRSs, amendments to MFRSs and IC Interpretation have been issued by MASB but not yet effective are as listed below:

| MFRSs, Interpretations and Amendments to MFRSs and IC<br>Interpretation   | Effective for annual periods beginning on or after |
|---|--|
| - Amendments to MFRS 10, Consolidated Financial States<br>Investment Entities   | ments:<br>1 January 2014                           |
| - Amendments to MFRS 12, Disclosure of Interests in Entities: Investment Entities   | Other 1 January 2014                               |
| - Amendments to MFRS 127, Separate Financial State (2011): Investment Entities  | ments<br>1 January 2014                            |
| - Amendments to MFRS 132, Financial Instruments: Presen – Offsetting Financial Assets and Financial Liabilities                       | tation<br>1 January 2014                           |
| - Amendments to MFRS 136, Impairment of Assets – Recover<br>Amount Disclosures for Non-Financial Assets                               | erable<br>1 January 2014                           |
| - Amendments to MFRS 139, Financial Instruments: Recog<br>and Measurement – Novation of Derivatives and Continuat<br>Hedge Accounting |  |
| - IC Interpretation 21, Levies  | 1 January 2014                                     |



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

# A1. Basis of Preparation (Cont'd)

|   | SRSs, Interpretations and Amendments to MFRSs and IC expretation  | Effective for<br>annual periods<br>beginning on or<br>after |
|---|---|---|
| - | Amendments to MFRS 1, First-time Adoption of Malaysia Financial Reporting Standards (Annual Improvements 2011-2013 Cycle) | 1 July 2014   |
| - | Amendments to MFRS 2, Share-based Payment (Annual Improvements 2010-2012 Cycle)   | 1 July 2014   |
| - | Amendments to MFRS 3, Business Combinations (Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle)                     | 1 July 2014   |
| - | Amendments to MFRS 8, Operating Segments (Annual Improvements 2010-2012 Cycle)  | 1 July 2014   |
| - | Amendments to MFRS 13, Fair Value Measurement (Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle)                   | 1 July 2014   |
| - | Amendments to MFRS 116, Property, Plant and Equipment (Annual Improvements 2010-2012 Cycle)                               | 1 July 2014   |
| - | Amendments to MFRS 119, Employee Benefits – Defined Benefit Plans: Employee Contributions                                 | 1 July 2014   |
| - | Amendments to MFRS 138, Intangible Assets (Annual Improvements 2010-2012 Cycle)   | 1 July 2014   |
| - | Amendments to MFRS 124, Related Party Disclosures (Annual Improvements 2010-2012 Cycle)                                   | 1 July 2014   |
| - | Amendments to MFRS 140, Investment Properties (Annual Improvements 2011-2013 Cycle)                                       | 1 July 2014   |
| - | MFRS 9, Financial Instruments (2009)  | Yet to be confirmed   |
| - | MFRS 9, Financial Instruments (2010)  | Yet to be confirmed   |
| - | MFRS 9, Financial Instruments – Hedge Accounting and Amendments to MFRS 7 and MFRS 139                                    | Yet to be confirmed   |
|   | Amendments to MFRS 7, Financial Instruments:  Disclosures – Mandatory Effective Date of MFRS 9 and Transition Disclosures | Yet to be confirmed   |



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

#### A2. Auditors' Report on Preceding Annual Financial Statements

There was no qualification in the audit report of the preceding annual financial statements.

## A3. Seasonality or Cyclical Factors

Save for certain business activities which are project based, our Group does not experience any material seasonality.

#### A4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

During the current financial quarter under review, there were no items or events that arose, which affected assets, liabilities, equity, net income or cash flows, that are unusual by reason of their nature, size or incidence.

### A5. Nature and Amount of Changes in Estimates

There were no material changes in estimates during the financial quarter under review.

#### A6. Debts and Securities

There were no issuances, cancellations, repurchases and repayments of debt and equity securities for the current financial quarter under review.

#### A7. Dividends Paid and Distributed

A first and final dividend in respect of the financial period ended 30 September 2013 of 3.0 sen per ordinary share under the single tier system amounting to RM3.9 million was approved in the Company's Annual General Meeting held on 26 March 2014. The dividend was paid to the shareholders of the Company on 28 April 2014.

## A8. Segmental Information

Segmental information in respect of the Group's business activities for the financial period ended 30 June 2014.

|                            | Turnover<br>RM'000 | Profit before Tax<br>RM'000 |
|----------------------------|--------------------|-----------------------------|
| Marketing and Distribution | 60,082             | 5,667                       |
| Manufacturing              | 83,457             | 4,071                       |
| Services                   | 12,230             | 3,345                       |
| Reportable segment         | 155,769            | 13,083                      |



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# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

#### **A9.** Subsequent Material Event

There was no material event subsequent to the end of current financial quarter that has not been reflected in the financial statements.

# A10. Changes in the Composition of the Group

There were no changes in the composition of the Group during the current financial quarter under review.

## A11. Capital Commitments

Outstanding commitments in respects of capital expenditure for the Group at reporting date not provided for in the financial statements are:

Balance purchase consideration on acquisition of plant and equipment 1,520

### A12. Changes in Contingent Liabilities

Corporate guarantee given by the Company to secure banking facilities granted to subsidiaries:

|                                  | KIVI UUU |
|----------------------------------|----------|
| At 01.10.2013                    | 94,809   |
| Increase in borrowing facilities | 11,000   |
| At 30.06.2014                    | 105,809  |

Performance guarantee given by subsidiaries for performance of contracts issued to third parties:

|               | KIVI UUU |
|---------------|----------|
| At 01.10.2013 | 4,362    |
| Expired       | (27)     |
| At 30.06.2014 | 4,335    |



# A. Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") (continued)

# **A13.** Significant Related Party Transactions

The Group has the following significant transactions with the related parties during the financial quarter under review:

| Company                        | Relationship   |
|--------------------------------|--|
| Boilermech Sdn Bhd             | A company in which a director and substantial shareholder is   |
| ("Boilermech")                 | also the Non-Independent Non-Executive Director of EITA  |
|                                | Resources Berhad ("EITA")  |
| CTL Automation Sdn Bhd ("CTL") | A company in which two (2) of the directors and substantial shareholders are the brother and sister-in-law of the Executive Director, Mr. Lim Joo Swee respectively. |
|                                | ,  |
| Platinum Group                 | A group of companies in which a director and substantial shareholder is the brother-in-law of the Executive Director, Mr. Lee Peng Sian.                             |
|                                |  |

|   | Cumulative Financial<br>Quarter Ended |                      |
|---|---------------------------------------|----------------------|
|   | 30.06.2014<br>RM'000                  | 30.06.2013<br>RM'000 |
| Boilermech Sdn Bhd ("Boilermech") - Sales of electrical equipment   | 320                                   | N/A                  |
| CTL Automation Sdn Bhd ("CTL") - Repairs and purchase of elevators parts                                      | (215)                                 | N/A                  |
| Platinum Group  - Sales of power equipment, supply, install, testing and commissioning of electrical work and |                                       | 27/1                 |
| equipment, and maintenance of elevator  | 266                                   | N/A                  |

#### Note:

N/A – Not applicable



#### B1. Review of Performance for the Current Financial Quarter ended 30 June 2014

|                            | Individual Financial<br>Quarter Ended |                      | %       |  |
|----------------------------|---------------------------------------|----------------------|---------|--|
|                            | 30.06.2014<br>RM'000                  | 30.06.2013<br>RM'000 | change  |  |
| Revenue                    |                                       |                      |         |  |
| Marketing and Distribution | 20,379                                | 20,830               | (2.2%)  |  |
| Manufacturing              | 33,757                                | 22,239               | 51.8%   |  |
| Services                   | 3,858                                 | 3,768                | 2.4%    |  |
| Total                      | 57,994                                | 46,837               | 23.8%   |  |
| Profit before Tax ("PBT")  |                                       |                      |         |  |
| Marketing and Distribution | 2,086                                 | 1,559                | 33.8%   |  |
| Manufacturing              | 1,989                                 | 1,612                | 23.4%   |  |
| Services                   | 1,265                                 | 1,440                | (12.2%) |  |
| Total                      | 5,340                                 | 4,611                | 15.8%   |  |

The total revenue of the Group for the current quarter increased by RM11.16 million or 23.8% as compared to the preceding year corresponding quarter mainly contributed by Manufacturing segment.

The total PBT of the Group for the current quarter increased by RM0.73 million or 15.8% mainly contributed by Marketing and Distribution and Manufacturing segments.

### (i) Marketing and Distribution Segment

Current quarter revenue decreased by RM0.45 million or 2.2% mainly due to lower sales from electrical and electronics components.

However, current quarter PBT increased by RM0.53 million or 33.8% mainly due to higher sales of better margin products attributed by more favourable product mix.

#### (ii) Manufacturing Segment

Current quarter revenue increased by RM11.52 million or 51.8% mainly contributed by higher revenue from elevator projects.

Current quarter PBT increased by RM0.38 million or 23.4% corresponding with the increased revenue.

#### (iii) Service Segment

Current quarter revenue increased by RM0.09 million or 2.4% mainly contributed by increased revenue from project execution of electrical and security systems.

Current quarter PBT decreased by RM0.18 million or 12.2% mainly due to additional operating expenses.



#### **B2.** Review of Current Financial Quarter Performance against Preceding Quarter

|                            | Individual |            |         |
|----------------------------|------------|------------|---------|
|                            | Quarter    | <b>%</b>   |         |
|                            | 30.06.2014 | 31.03.2014 | change  |
|                            | RM'000     | RM'000     |         |
| Revenue                    |            |            |         |
| Marketing and Distribution | 20,379     | 20,495     | (0.6%)  |
| Manufacturing              | 33,757     | 28,136     | 20.0%   |
| Services                   | 3,858      | 3,108      | 24.1%   |
| Total                      | 57,994     | 51,739     | 12.1%   |
| Profit before Tax ("PBT")  |            |            |         |
| Marketing and Distribution | 2,086      | 1,795      | 16.2%   |
| Manufacturing              | 1,989      | 1,568      | 26.8%   |
| Services                   | 1,265      | (45)       | 2911.1% |
| Total                      | 5,340      | 3,318      | 60.9%   |

The total revenue of the Group for the current quarter increased by RM6.25 million or 12.1% against preceding quarter mainly contributed by Manufacturing segment.

The total PBT of the Group for the current quarter increased by RM2.02 million or 60.9% contributed by all segments.

### (i) <u>Marketing and Distribution Segment</u>

Revenue decreased by RM0.12 million or 0.6% mainly due to lower sales from electrical and electronics components.

Current quarter PBT increased by RM0.29 million or 16.2% mainly due to gains on disposal of plant and equipment as well as reversal of allowance for doubtful debts.

#### (ii) Manufacturing Segment

Current quarter revenue increased by RM5.62 million or 20.0% mainly due to higher revenue from elevator projects.

Current quarter PBT increased by RM0.42 million or 26.8% for the same reason.

#### (iii) Services Segment

Current quarter revenue increased by RM0.75 million or 24.1% mainly contributed by elevator maintenance contract and repair sales.

Current quarter PBT increased by RM1.31 million or 2911.1% in tandem with the increased revenue as well as reversal of provision for doubtful debts.



#### **B3.** Commentary on Prospects

The Malaysian economy is expected to remain on a steady growth path of 4.5% - 5.5% in 2014 (2013: 4.7%).

(Source: Bank Negara Malaysia Annual Report 2013)

In view of the steady economic outlook, the Board of Directors expects the Group to deliver satisfactory results for the financial year ending 30 September 2014.

#### **B4.** Profit Forecast

Profit forecast was not provided.

### **B5.** Tax Expense

| Individual<br>Financial<br>Quarter Ended<br>30.06.2014<br>RM'000 | Cumulative<br>Financial<br>Quarter Ended<br>30.06.2014<br>RM'000   |
|--|--|
|  |  |
| 624  | 3,566  |
| 24   | 57   |
| 648  | 3,623  |
|  |  |
|  |  |
| 560  | (186)  |
| (4)  | (4)  |
| 556  | (190)  |
| 14   | 14   |
| 1,218  | 3,447  |
|  | Financial Quarter Ended 30.06.2014 RM'000  624 24 648  560 (4) 556 |

### **B6.** Status of Corporate Proposals Announced

### (a) Status of Corporate Proposal Announced but Not Completed

There were no corporate proposals announced but not completed as at the date of this report.

### (b) <u>Utilisation of Proceeds Raised From Corporate Exercise</u>

The Initial Public Offering ("IPO") consisted of 23.0 million new ordinary shares of RM0.50 each ("EITA shares") and offer for sale of 17.0 million EITA shares at an issue price of RM0.76. The IPO raised proceeds of RM17.48 million for the Company ("IPO Proceeds").



**Intended Time** 

# B. EXPLANATORY NOTES AS PER MAIN MARKET LISTING REQUIREMENTS (APPENDIX 9B) (continued)

#### **B6.** Status of Corporate Proposals Announced (Cont'd)

As at 30 June 2014, the status of utilisation of proceeds is as follow:

|       | Description of<br>Utilisation                   | Proposed<br>Utilisation<br>RM'000 | Actual<br>Utilisation<br>RM'000 | Re-<br>allocation<br>RM'000 | Balance<br>RM'000 | Frame for Utilisation upon listing on 9 April 2012 |
|-------|---|-----------------------------------|---------------------------------|-----------------------------|-------------------|--|
| (i)   | Expansion and improvements of manufacturing and |                                   |                                 |                             |                   |  |
|       | business facilities                             | 8,851                             | 4,551                           | -                           | 4,300*            | Within 48 months                                   |
| (ii)  | Expansion in R&D                                | 3,750                             | 1,017                           | -                           | 2,733*            | Within 48 months                                   |
| (iii) | Working capital                                 | 2,079                             | 2,127                           | 48                          | -                 | Within 12 months                                   |
| (iv)  | Estimated listing expenses                      | 2,800                             | 2,752                           | (48)                        | -                 | Immediate  |
|       | ll Public Issue<br>Proceeds                     | 17,480                            | 10,447                          | -                           | 7,033             | _  |

### Note:

The main reason for the revision of time is due to the delayed delivery of the vacant possession of the land purchased for the purpose of the expansion of the elevators manufacturing facility of the Group.

### **B7.** Group Borrowings

|                             | As at<br>30.06.2014<br>RM'000 | As at 30.06.2013 RM'000 |
|-----------------------------|-------------------------------|-------------------------|
| Non-current                 |                               |                         |
| Finance lease liabilities   | 683                           | 309                     |
| Term loan – secured         | 8,585                         | -                       |
|                             | 9,268                         | 309                     |
| Current                     |                               |                         |
| Bank overdrafts – unsecured | 1,394                         | 1,914                   |
| Bills payable – unsecured   | 20,975                        | 12,774                  |
| Finance lease liabilities   | 333                           | 308                     |
| Term loan – secured         | 765                           | -                       |
|                             | 23,467                        | 14,996                  |
| Total group borrowing       | 32,735                        | 15,305                  |

<sup>\*</sup>On 7 March 2014, the Board of Directors had resolved to approve the extension of time for the utilisation of the remaining IPO proceeds for the expansion and improvements of manufacturing and business facilities and the expansion in R&D until 9 April 2016.



#### **B8.** Change in Material Litigations

There were no outstanding material litigations as at the date of this report.

# **B9.** Proposed Dividend

The Board of Directors has declared a first interim dividend of 2.00 sen per ordinary share, tax exempt under single-tier tax system amounting to RM2,600,000 in respect of the financial year ending 30 September 2014, payable on 25 September 2014, to all shareholders whose names appear on the Register of Members and Record of Depositors on 11 September 2014.

A Depositor shall qualify for entitlement only in respect of:

- (a) Securities transferred to the Depositor's Securities Account before 4.00 p.m. on 11 September 2014, in respect of ordinary transfer; and
- (b) Securities bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

### **B10.** Earnings per Ordinary Share

#### (a) Basic earnings per ordinary share ("EPS")

The calculation of EPS was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares in issue during the financial period calculated as follows:

|  | Individual Financial<br>Quarter Ended |            | Year-to-date<br>Ended |            |
|--|---------------------------------------|------------|-----------------------|------------|
|  | 30.06.2014                            | 30.06.2013 | 30.06.2014            | 30.06.2013 |
| Profit for the period attributable to owners (RM'000)      | 4,083                                 | 3,301      | 9,595                 | N/A        |
| Weighted average number of ordinary shares in issue ('000) | 130,000                               | 130,000    | 130,000               | N/A        |
| Basic EPS (sen)  | 3.14                                  | 2.54       | 7.38                  | N/A        |

#### (b) Diluted EPS

The Group did not issue any financial instruments, convertible securities and / or other contracts that may entitle its holders to new ordinary shares and therefore dilute its basic earnings per share.

# *Note:*

*N/A – Not applicable* 



### **B11.** Financial Instruments

Outstanding derivatives as at 30 June 2014 is as follow:

|                               | Contract /<br>Notional Value<br>RM'000 | Fair Value<br>Through Profit<br>or Loss<br>RM'000 |
|-------------------------------|--|---|
| Type of derivatives           |  |   |
| Less than 1 year:-            |  |   |
| Forward exchange contract-buy | 2,531                                  | 2,520   |

There are no changes to policies related to financial instruments since last financial period.

# **B12.** Realised and Unrealised Retained Earnings

|   | As At<br>30.06.2014<br>RM'000 | As At<br>30.09.2013<br>RM'000 |
|---|-------------------------------|-------------------------------|
| Total retained profits of the Company and its subsidiaries:   |                               |                               |
| - Realised  | 51,710                        | 44,512                        |
| - Unrealised  | 1,392                         | 1,790                         |
|   | 53,102                        | 46,302                        |
| Less: Consolidation adjustments                               | (6,677)                       | (5,572)                       |
| The retained earnings as per condensed consolidated financial |                               |                               |
| statements  | 46,425                        | 40,730                        |



# B13. Notes to Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income

|   | Individual Financial<br>Quarter Ended |                    |                    | to-date<br>ded     |
|---|---------------------------------------|--------------------|--------------------|--------------------|
|   | 30.06.14<br>RM'000                    | 30.06.13<br>RM'000 | 30.06.14<br>RM'000 | 30.06.13<br>RM'000 |
| Profit for the period is arrived at after charging / (crediting): |                                       |                    |                    |                    |
| Allowance for Liquidated And                                      | 42                                    |                    | 46                 | NT/A               |
| Ascertained Damages (LAD) Allowance for / (reversal of)           | 42                                    | -                  | 40                 | N/A                |
| diminution in value of other                                      |                                       |                    |                    |                    |
| investment  | 2                                     | (2)                | 8                  | N/A                |
| Bad debts written off   | 643                                   | 240                | 643                | N/A                |
| Depreciation and amortisation                                     | 479                                   | 379                | 1,324              | N/A                |
| (Reversal of) / provision for                                     |                                       |                    | ,                  |                    |
| allowance for doubtful debts                                      | (1,073)                               | 65                 | 349                | N/A                |
| Provision for / write off of inventories                          | 211                                   | 143                | 910                | N/A                |
| Gain on disposal of plant and                                     |                                       |                    |                    |                    |
| equipment   | (120)                                 | (10)               | (114)              | N/A                |
| Foreign exchange loss / (gain)                                    | 51                                    | (507)              | 404                | N/A                |
| Reversal of allowance for foreseeable                             |                                       |                    |                    |                    |
| loss  | (652)                                 | (135)              | (56)               | N/A                |
| Plant and equipment written off                                   | *                                     | -                  | *                  | N/A                |
| Fair value changes on forward                                     |                                       |                    |                    |                    |
| exchange contracts  | (119)                                 | (125)              | (28)               | N/A                |
| Gain on disposal of asset classified as                           |                                       |                    | <del>.</del> .     |                    |
| held for sale   | -                                     | -                  | (115)              | N/A                |
| Impairment loss on goodwill                                       | -                                     | 146                | -                  | N/A                |

#### Note:

 $\overline{N/A}$  – Not applicable

# **B14.** Authority for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors dated 26 August 2014.

<sup>\* -</sup> Denotes less than RM1,000